



GRZ Technologies Ltd. is a start-up company active in the field of energy technology. Backed by several industrial partners, we develop hydrogen storage and compression systems. Our site and the workplace are in Grolley (Switzerland) and is easily accessible by public transport.

We offer a pleasant working environment in a small, dynamic, innovative, and international team. We cultivate an entrepreneurial spirit and are oriented towards the development of our collaborators to achieve our ambitious goals.

Since the company is in a high-growth phase of its development, many opportunities for professional growth exist. To expand our team, we are looking for a

Senior Sales Engineer

Your primary activities in the company will be:

- Direct customer contact
- Preparation of offers with detailed technical information for potential
- Support and carry out the tracking of customer communications and contact information
- Support the preparation of technical and marketing documents and the build-up of structures for the continued growth of the organization
- Independently carrying out sales-related projects for clients such as feasibility studies
- Preparing reports for management
- In the medium-term, you will take over managerial and/or project responsibility in the domain of sales

You should have a rounded profile and ideally:

- Have a bachelor's degree in a relevant field such as electrical, mechanical, or software engineering. Alternatively, you can demonstrate relevant professional experience in the energy industry and have a business degree.
- Have a minimum of 5 years of experience in the field of sales and marketing with direct customer contact, and strong interpersonal and communication skills.
- Have technical knowledge and a comprehensive understanding of how the company products work. Experience in the utility or gas industry is of relevance.
- You can identify most promising leads and follow up persistently. Furthermore, you qualify with excellent presentation skills and a professional appearance.
- Excellent oral and written English skills. Knowledge of German and/or French is an advantage.

In case of interest, please send your application documents in electronic form to hr@grz-technologies.com. We are looking forward to hearing from you.